

Case Study

How SAM Took Control of Their Data & Advanced Towards Value-Based Care

Service Access & Management, Inc. (SAM) serves tens of thousands of clients across Pennsylvania and New Jersey, including individuals with mental health needs, intellectual disabilities, and elderly populations. The organization is committed to helping vulnerable individuals live more independent, fulfilling lives.



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We had trouble documenting outcomes. We couldn't determine who we were serving well, who needed a new approach, or when to discharge someone.

Jill Beveridge
Director of Mental Health, SAM

Challenges

SAM struggled with **outdated technology that couldn't support their growing data needs**. Case managers often relied on paper records and scanned documents, making it nearly impossible to extract usable data or demonstrate outcomes.

Without structured data, SAM had **no clearway to track client progress, identify trends, or assess the effectiveness of services**. Documentation challenges also led to **billing delays and increased workloads** for supervisors and staff.

The lack of structured data also placed a heavy burden on supervisors, who had to manually audit clinical notes—slowing down work flows and creating billing delays.

Results

With AxiomEHR in place, SAM is now able to:

- + Collect real-time, structured data across all services and populations
- + Eliminate time-consuming manual audits and improve billing accuracy
- + Easily capture and report on outcomes for individuals and populations
- + Build a foundation for value-based care initiatives
- + Digitally manage patient consent and support telehealth when needed

With AxiomEHR, SAM has **turned data into a strategic asset—enhancing care delivery, improving operational performance** to prepare for the future of value-based care.

Solutions

In search of a scalable, data-driven solution, SAM turned to AxiomEHR to modernize operations and empower staff with better tools. AxiomEHR offered:

- + Dynamic, role-specific forms
- + Configurable fields for structured data input
- + Automated workflows for compliance and billing
- + Real-time tracking of client progress and outcomes

Instead of writing lengthy narratives, staff could use drop downs, checkboxes, and structured fields to record service types, outcomes, and social determinants of health. They could also track and support analytics around DLA-20 and the Environmental Matrix. **This shift helped ensure consistency and accuracy.**



We're in a good place with our data collection. **We're finally able to quantify progress and move toward value-based care because we can document our value.**

Jill Beveridge
Director of Mental Health, SAM

Curious how Axiom could drive results at your organization, too?

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